

ISDB GROUP PRIVATE SECTOR FORUM (ICIEC, ICD, ITFC, THIQAH)

3 April 2018

8:00 am to 6:00 pm

(Jasmine) Four Seasons Hotel

ICD SESSIONS DURING THE ISDB GROUP PRIVATE SECTOR FORUM 2018

TIME: 14:30 – 18:00

In recent years, the ICD, in line with its core strategy, has been contributing to the SME sector by extending innovative financing structures and platforms. The event will raise awareness with regard to the contribution of the IDB Group in the entrepreneurship ecosystem and exploring the IDB Group's various interventions with regard to Entrepreneurship, Startups and Innovative SMEs. As well as being an opportunity for developmental partners to learn about practices and tools to be used for designing SME resilience support programs, the ICD session will discuss the importance of SME Funds and ICD's interventions in Private Equity and Mezzanine Financings under the SME Funds Program to help strengthen SMEs in member countries.

The ICD will organize three sessions. The first one will focus on the IDB Group's contribution to supporting the growth of innovative SMEs; while the second will discuss the challenges and needs of SMEs in fragile and conflict settings; and the third will review the role of SME in developing economies.

Key issues to be addressed:

- 1- What is SME ecosystem and where do member countries stand on this?
- 2- How can we improve the competitiveness of SMEs in member countries?
- 3- What are the SMEs challenges and how are actors responding to them to sustain the SME echo system?
- 4- How can we utilize resources to overcome challenges?
- 5- What are the experiences, achievements and challenges of industry experts in the transformation of SMEs in developing countries?



H.E. Slim Feriani is the Minister of Industry and SMEs in Tunisia. He holds a PhD in Finance, Investment and International Finance from George Washington University, and he has 20 years of experience in the global financial market across all asset classes.



Lebid Zaafrane is the Chief Executive Officer of BFPME Tunisia, specializing in financial engineering. He held senior positions in the Tunisian banking sector and led the creation of financial companies, stock market listing and merger projects.



Boutheina Ben Yaghlane Ben Slimane is the General Manager of Tunisian "Caisse des Dépôts et Consignations". She was Secretary of State to the Minister of Finance and was elected as a deputy in the Tunisian Parliament. She also served as advisor to the Minister of Regional Development and Planning.



Mohamed Mallous is the Founder and General Director of Wifak Bank, a banking institution created in 2015 following the transformation of the company "El Wifack Leasing" into a universal bank specializing in Islamic banking.



Nida Raza ICD Director for Advisory Services, is a senior capital markets banker with over 18 years of global investment banking experience. Throughout her career, she has led capital markets transactions for over 100 clients helping to raise \$ 115 billion in financing.

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Nabil GHALEB is the CEO of Zitouna Tamkeen in Tunisia. He held a senior portfolio manager position in IsDB in charge of the Bank's investment portfolio in the MENA region and, he authored several academic articles on corporate governance, insurance, risk management and Islamic finance.



Bassem Bouguerra is the CEO of INTILAQ in Tunisia. Previously, he was a computer engineer at Yahoo, before returning to Tunisia in 2012. He launched his startup for manufacturing drones (TuniPixels) and then Jobi.tn (a site dedicated to HR services).



Samer Yassa is a Managing Director in Private Equity at EFG Hermes. He has more than 15 years of experience in investment banking and private equity in Cairo and London. During his years of experience in private equity, he made investments in excess of USD 300 million and achieved investment exits of USD 186 million.



Nabil Chahdoura is Deputy General Manager, United Gulf Financial Services, North Africa (Kipco Group). He is a founding member of "Le Cercle des Financiers Tunisiens", a think tank a political association that lobbies for Tunisian financial sector reforms.



Bert van der Vaart is Co-founder and CEO of the Small Enterprise Assistance Funds (SEAF). He has led the growth of SEAF to more than \$1 billion in total capital across 38 investment funds, having invested in more than 430 companies in Central and Eastern Europe, Latin America, Asia and Africa.



Benjamin Kouakou is partner at Cauris Management and Head of Yeelen Financial Fund, first fund of YEELLEN Capital, a member of Cauris Management. He has 25 years of experience in the financial sector in West and Central Africa.



Annette Hoffmann works as a Senior Research Associate at the Conflict Research Unit of Clingendael. Her work focuses on the interaction between economic and political drivers of conflict. She is particularly interested in how business elites' interests and political power shape economic development in fragile settings.



Wesam Oaid is Executive Director of Small Micro Enterprise Promotion Service (SMEPS) Subsidiary of the Social Fund for Development. He established and headed the first subsidiary of the SMEPS into the leading SME agency. He designed and managed several large private sector and value chain development projects.



Yousef AL-KURAIMI is the CEO of Al-Kuraimi Islamic Microfinance Bank in Yemen, Vice President of the Yemeni Business Club and the Association of Yemeni Banks. Under his management, Al-Kuraimi Bank has built up a solid reputation as an economic fortress with accumulated banking experience of more than 40 years offering services to all people in all governorates, rural and urban districts in Yemen.