

ISDB GROUP PRIVATE SECTOR FORUM (ICIEC, ICD, ITFC, THIQAH)

3 April 2018

8:00 am to 6:00 pm

(Jasmine) Four Seasons Hotel

The IDB Group Private Sector entity is organizing the IDBG Private Sector Forum which will showcase its activities, services and initiatives in member countries including Tunisia (investment, trade and insurance). The Forum will provide a unique platform to network and establish business relations and partnerships with other leading representatives and counterparts from local business community, to share related experiences, success stories & best practices and to explore together the many investment possibilities that the country offers. The Forum will also connect business communities in member countries by arranging parallel B2B scheduled meetings.

CATALYZING STRATEGIC ALLIANCES BETWEEN EXPORT CREDIT AGENCIES AND MDBS TO ADDRESS COMMERCIAL AND POLITICAL RISKS

Time: 09:15 – 11:30 (Organized by ICIEC)

The event will provide a comprehensive overview of the state of investment and trade in the OIC member countries, with a view to identifying existing opportunities, investment climate challenges, perceptions of investors and traders, while shedding light on the role of Governments, MDBs, ECAs and Private Sector Business Partners on the linkages and drivers of investment and trade.

Two sub-sessions are planned for this event namely: (i) Private and Public Dialogue- Pooling effort of Governments, MDBs and ECAs in Mitigating the Medium and Long Term (LT) Investment's Decisions and (ii) the Role of ECAs and Banks in Securing Domestic and Regional Trade Flows.

The two sessions will also address the public and private stakeholders' specific role in bringing the needed improvements for effective and efficient legal, institutional and policy framework.

Key issues to be addressed:

- 1- What are the benefits of Intra-OIC Trade and Investment, particularly in cases where OIC countries produce goods that are complementary, and enhance intra-OIC trade and investment?
- 2- What is the role played by ECAs and MDBs in reducing transaction risk and fostering FDI inflows into OIC countries?
- 3- How can we forge lasting partnership around a win-win dialogue between the Government and Private Stakeholders in a joint, complementary role to address risk perception in investment decision making?



Uussama KAISSI is the CEO of the Islamic Corporation for the Insurance of Investment and Export Credit (ICIEC), the Export Credit, Political Risk Insurance and Credit Enhancement Arm of the Islamic Development Bank Group. Mr. KAISSI is a graduate of Indiana University in USA and has 30 years of diverse experience in the insurance and risk management industry.



Diana Smalridge is the President of International Financial Consulting Ltd, a firm she founded in 2000. Diana has worked with Export Credit Agencies and client development finance institutions from around the world, including multilateral, regional and national development banks, as well as SME banks.



Adnan Yildirim is the CEO of Turk Eximbank. He has served as Deputy Minister of Economy in 2014-2015. In addition, he was the Chief Advisor to the Minister of Economy from June 2016 to November 2016. He holds a master's degree in "Economic Development" from Vanderbilt University (USA).



Walid Loukil is the Deputy Managing Director of Goupe Loukil. He played an instrumental role in the diversification and expansion of the group, both locally and internationally especially in north and sub-Saharan Africa. Loukil Group has currently 35 subsidiaries and employs more than 4,500 employees.

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Mohamed Isa Al Mutaweh is the CEO and member of the Board of Directors of Al Baraka Islamic Bank – Bahrain. He is also the Chairman of the Credit Committee and member of the Executive Committee. He has a long experience in banking extending to more than 35 years during which he held leading banking positions.



Mithat YENİGÜN is the President of the Turkish Contractors Association (TCA) and Chairman of the Board of YENİGÜN Construction Industry and Trade Inc. He is also the Vice President of the Foreign Economic Relations Board (DEIK), Chairman of the Turkish-Qatari Business Council, Foreign Economic Relations Board (DEIK), President of Turkish Construction Assembly and the Union of Chambers and Commodity Exchanges of Turkey (TOBB).



Selim BORA is the President of SUMA Group. He is currently Member of the Board of Directors of the Turkish Contractors Association and the Chairman of the Board of Directors of Akyurt Foundation.



Walid Sarieddine is the Assistant General Manager and the Head of Islamic Structured Finance Department Sumitomo Mitsui Banking Corp. Europe Ltd. (SMBC). Throughout his professional career and working relationship with IDB Group, Mr. Sarieddine has been able to develop Sharia-compliant debt products in the MENA as well as Southeast Asia for both project, corporate and trade debt.



Hzaine El Hassane is the Director General of the Islamic Centre for Development Trade (OIC Trade Centre). He is a permanent Member of several OIC and IDB technical committees.



Sarvesh Suri is the Director for Operations at the Multilateral Investment Guarantee Agency (MIGA), the political risk insurance and credit enhancement arm of the World Bank Group. He is responsible for leading MIGA's operations team. Prior to his appointment, Mr. Suri was Senior Manager for Indonesia, Malaysia and Thailand at the International Finance Corporation (IFC). Mr. Suri holds a Postgraduate Diploma in Business Management from the Indian Institute of Management.



Boštjan Skalar is the Executive Director and CEO of the World Association of Investment Promotion Agencies (WAIPA). He has over 20 years of management experience, and he is one of the global leaders in investment promotion with a private-sector focus.



Suhaila Chabchoub is the General Manager of COTUNACE. She is also President of the Export Risk Guarantee Commission and President of the Pre-shipment Export Financing Guarantee Commission, two State Guarantee Funds managed by COTUNACE.

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Hamid R. Alzayani is the Managing Director of Midal Cables Limited, Metal Form, Aluwheel, and Intersteel. He is the Founding Partner of Al Zayani Investments. He is the Chairman of Bahrain Welding Wire, Bahrain Specialist Hospital and Al Jazeera Tourism Company (Dana Hotel). He is the Vice Chairman of Rashid Alzayani Foundation, Madem Gulf Industries, Arab Federation for Engineering Industries. He is also the President of Arab Cable Manufacturers Association.



Zul-kifl SALAMI is the Senior Advisor to the President of the Republic of Benin and Former IDB Governor and Executive Director. He was Senior Minister of Economic Planning and Development in the Republic of Benin for several years. He has been Governor to the World Bank and the African Development Bank.



Mabouba Diagne is the Regional Coverage Senior Executive, Franco-Lusophone Africa/Senior Executive, Deal Structuring & Financial Modelling at Trade & Development Bank (TDB). He is a seasoned international corporate banking senior executive with a cumulative experience of over 25 years in International Banking, having worked in Germany, London, South Africa, Kenya and Mauritius.



Bart Ponsioen is the Director and Team Head of the Structured Export Finance ING. MrPonsioenhas built up a proven experience in lead arranging single and multi-sourced ECA covered and multilateral covered transactions with corporate, bank and (sub-) sovereign borrowers + ECA-covered project financings. He was awarded “Dealmaker of the Year 2014” by TXF.



Aymeric de Reyniès is the Chief Executive Officer of Union de Banques Arabes et Francaises S.A.-U.B.A.F. He served as General Manager of Credit Agricole CIB – Algeria, Deputy Treasurer of Banque Saudi Fransi - Saudi Arabia, and Deputy General Manager of Credit Agricole CIB - Yemen.



Mohamed EL MONCER is the CEO of AL BARAKA Bank. He has 27 years of experience in the banking sector, holding different executive positions (AttijaraWafa Bank, UBCI (BNP Paribas) and UIB (Société Générale).